

## **Dr. RAJI**

Assistant Professor

Department of MBA

Institute of Engineering & Technology, Lucknow

+91- 8840461455

rjkaur9@gmail.com

raji.mba.cf@ietlucknow.ac.in

---

### **Career Objective**

To establish myself in the field of education, to utilize my skills and experience to help students to achieve high improvements in academics.

### **Summary of Qualifications**

- **Phd.** in Management from BabaSaheb BhimRao Ambedkar University, Lucknow in 2020.
- Qualified **JRF in** Personnel management/Human resource Management conducted by University Grant Commission in **June 2013**.
- Qualified **National Eligibility Test (NET) for Lectureship** in Personnel management/Human resource Management conducted by University Grant Commission in **June 2012**.
- MBA (HR & IR) from Institute of Management Sciences, Lucknow University in 2010.
- M.Sc. (Mathematical Statistics) from Lucknow University in 2008.
- B.Sc. (Mathematics, Statistics, Computer Science) from Lucknow University in 2005.
- Intermediate from C.B.S.E. Board in 2002.
- High School from C.B.S.E. Board in 2000.

### **Experience**

Having 4 years of work experience as Lecturer at B.N. College of Engineering & Technology, Lucknow.

### **Conference/Seminar/ Paper Presented**

- Paper presented in one day National Seminar on **‘Innovative practices in Human Resource Development’** on 22<sup>nd</sup> Jan. 2011 organized by International Institute for Special Education, Lucknow
- Seminar attended on the topic **“Fostering Entrepreneurship theory & Practice 2012”** organized by Amity University.
- Attended **“Convention-2011”** on Improving Public Services with Technology- Action Imperatives organized by Lucknow Management Association.
- Paper presented on **A study of Human Resource Management in an age of Globalization** at the National seminar on “Globalization, Law& Protection of Human Rights: Issues and Challenges” (13-14 Oct 2014) at Baba Saheb Bhim Rao Ambedkar University, Lucknow
- Paper presented on **A study of Hiring and Retention strategies for next generation employees** at International conference on “Managing Organizations of Tomorrow Capitalizing Generation Next” (16-17 Jan 2015) organized by BVIMR, New Delhi
- Paper presented on **Human Resource Development through Training and Development: A Case Study of Hal** at the National seminar at BHU, Varanasi on Human Resource Development (NCHRD-2015) (14-15 Feb. 2015)
- Paper presented on **A Study of Paradigm shift in Talent Management: Focusing on Emerging Trends and Practices** at International Conference on “Changing Paradigm of Management Practices for Sustainable Development” organized by the School for Management Studies, BBAU on March 5-6, 2016.
- Paper presented on **An Impact of Life Skills on Indian Higher Education- A Brief Review** at National seminar , 5-6 Oct 2016, organized by kalicharan post graduate college, Lucknow, UP
- Paper presented on **Need of value and Moral Education for Indian Higher Education- A Brief Review** at National seminar organized by Unity Law & Degree College, Lucknow on 1 April 2017.
- Paper presented on **Workforce Digitalization through HR Analytics: An Effective way of Talent Management** at International conference organized by University business School, Punjab University Chandigarh, 27-28 Sept. 2017.
- Paper presented on **“GST at the forefront of Talent Management”** at National Seminar (24 Feb 2018) organized by Department of Commerce, Aligarh Muslim University, Aligarh.
- Paper presented on **“A study of Human Capital Development and Economic growth in India”** at National Conference (2-3 March 2019) organized by School of Management Sciences, Lucknow.

### **Research Papers Published**

- Raji & Khan, M.S (2015) A study of Hiring and Retention strategies for next generation employees edited book of International conference on Managing Organizations of Tomorrow Capitalizing Generation Next, BVIMR, New Delhi, Jan 16-17,2015, pp. 230-235.

- Pratap, Virendra &Kaur, Raji (2013) Managing employee stress at workplace, *International Biannual Refereed Journal of Management*, Vol. 13, Issue 1-2,pp. 51-57.
- Bhatia, Monisha, Raji (2016) A Study of Talent Management: Elevating business performance recent trends, priorities & challenges. *National Journal of Advanced Research*. Vol.2, Issue 6, pp. 42-45.
- Raji & Khan, M.S (2018) An Insight of GST in India: A step towards Transformation, *Asian Journal of Management Applications and Research*, Vol.8, Issue 1, pp. 130-136.
- Raji (2018) Optimizing workforce through HR Analytics: An effective way of Talent Management, *Journal for Studies in Management and Planning*, Vol.4, Issue 3, pp. 65-72
- Kaur, Raji (2018) Challenges to Identifying and Nurturing Talent, *International Journal of Advance Research in Computer Science and Management Studies*, Vol.6, Issue 4, pp.102-107
- Raji (2018) Retention through Work Life Balance, an effective tool of Talent Management, *Journal of Management Sciences Adhyayan-8*, Special Issue 4, pp.55-62
- Kaur, Raji (2018) Role of Demographic variables to study the impact of Talent management Practices on employees in select Indian Organizations, *International Journal of Advance Research in Computer Science and Management Studies*, Vol.6, Issue 7, pp.24-30.
- Raji & Khan, M.S (2019) Influence of Demographic Variables on Talent Management Practices of Employee in Select Indian Organizations, *International journal Research Directions*, Vol. 6, Issue 11, pp. 170-180.
- Raji & Khan, M.S (2019) An Empirical study on Retention of employees in Start-ups, *International journal Review of Research*, Vol. 8, Issue 7, pp. 1-6.
- Raji & Khan, M.S (2019) A Study on the Impact of Talent Management Practices on Performance of the Select Indian Organizations, *International Journal of Human Resource Management and Research*, Vol. 9, Issue 3, pp. 41-48.
- Raji & Khan, M.S (2019) Talent Management and Acquisition: A Concept of Human Resources Management, *International Journal of Management Studies*, Vol. 6, Issue 2, pp. 58-63.
- Raji (2020) Talent Management among Millennials: A Growing Buzz, *International Journal Shodh Sanchar Bulletin journal of arts humanities and social sciences*, Vol. 10, Issue 40, pp.120-125.

### **Workshop/ FDP attended:**

- Participated in **National Workshop** on Research Methodology organized by Department of Rural Management, School for Management Studies, BBAU.
- Participated in **Faculty Development Programme** organized by Department of Applied Economics, University of Lucknow
- Attended 7 days **National Workshop** on SPSS and Research Methodology from 13<sup>th</sup> -20<sup>th</sup> Dec

2017, organized by Department of Rural Management, Babasaheb Bhimrao Ambedkar University, Lucknow.

- Attended a workshop on Mechanism of Goods & Services Tax: The Road Ahead on 24<sup>th</sup> February, 2018 organized by Department of Commerce, Aligarh Muslim University, Aligarh.

### **Resource Person/ Invited Lectures:**

- Served as Resource Person in “Regional Investor Awareness seminar on Financial Inclusion through Financial Education” jointly organized by Security Exchange Board of India (SEBI) & University placement cell Babasaheb Bhimrao Ambedkar University, Lucknow on 1 Dec 2017.
- Participated as resource person in the Faculty Development Programme at Dr. M.C.Saxena Group of Colleges, Lucknow on 06 March 2021.
- Contributed as Resource Person towards Technology based Entrepreneurship Development Programme sponsored by Department of Science and Technology (DST) organized by Dr. M.C.Saxena Group of Colleges, Lucknow on 03 June 2021 to 04 June 2021.

### **Teaching Areas**

Business Statistics, Quantitative Techniques, Research Methodology, Human Resource Management, Organization Behavior, Industrial Psychology, Industrial Sociology, Training and Development, Negotiation and Counseling, Industrial Relation and Labor Enactments, Marketing of Services.

### **Functional Activities**

- Active Member of Proctorial Board, B.N. College of Engineering & Technology, Lucknow.
- Actively participated in organizing annual fest **ADRIKA 2012, 13, 14** held at B N College of Engineering and Technology, Lucknow.
- Appointed as evaluator of answer books of Supply Chain Management, (MBA III Semester) at Sherwood College of Management, Lucknow of GBTU Odd Semester Examination of 2010-11.
- Worked as Project Guide of MBA final year students.

### **Industrial Visits/Project**

Scooters India Ltd, Lucknow; BHEL, Haridwar; HERO HONDA MOTORS LTD, Haridwar as a part of partial fulfillment of the degree of MBA (HR & IR) and made a project report on Human Resource Practices followed in above industries.

**A comprehensive statistical project report** to study the comparison between Mall culture and Local market.

## **Summer internship**

**HINDUSTAN AERONAUTICS LIMITED (HAL), Lucknow**

**Project Topic:** Developing Human Resource through **Training and Development.**

## **Extracurricular Activities**

- Certificate of Merit for Choreography at the Cultural Fest **Kshitij-08** organised by Institute of Tourism Studies, Lucknow University at Gandhi Bhawan.
- Actively participated in organizing annual fest **OASIS 2010** of HR Department, Lucknow University at Gandhi Bhawan.
- Certificate for participation in one day programme on '**Enhancing Soft Skills**' held at Lal Bahadur Shastri Institute of Management & Development Studies, Lucknow.

## **Hobbies & Interests, Strengths**

Hobbies: Crafts, Choreography, Reading, Hiking and trekking, Net Surfing.

Strengths: Consistency in delivering output, Good communication skills, Quick learner, Team player.

## **Personal Details**

Date of Birth : 11<sup>th</sup> November 1984  
Nationality : Indian  
Home State : Uttar Pradesh (Lucknow)  
Gender : Female  
Marital Status : Married  
Father's Name : Popinder Singh  
Mother's Name : Geeta Kaur  
Language Proficiency : English, Hindi, Punjabi

## **Declaration:**

I hereby vouch that all above mentioned is true on my end. In case any thing found wrong then I shall be responsible for the same.

**Reference: on request**

Date:

(RAJI)

Place: Lucknow